



## CUSTOMER SUCCESS STORY

# Lake-Sumter State College



### Profile

Lake-Sumter State College, part of the Florida College System, upgraded the audio in its Magnolia Room within the Everett C. Kelly Convocation Center using Sennheiser's ceiling-mounted microphones with TruVoiceLift technology. The college selected Sennheiser after a hands-on demonstration that showcased the equipment's reliability and sound quality. The new system replaced outdated tabletop microphones, providing seamless audio coverage throughout the room, and enhancing both in-person and remote meetings. Despite challenges during installation, the integration of Sennheiser's technology has significantly improved the room's functionality and audio experience.

### Challenge

The college needed a reliable and unobtrusive audio solution for its Magnolia Room, where meetings often take place. The system had to provide seamless audio coverage throughout the room without relying on visible tabletop microphones, while also integrating with the existing equipment and amplifiers.

### Solution

Sennheiser's technology was chosen after a personalized, hands-on demonstration from a Sennheiser representative, who showcased the equipment's capabilities to the college's executive team. Impressed by the sound quality and ease of use, the college installed ceiling-mounted microphones to replace their outdated tabletop models. The key to this choice was Sennheiser's TruVoiceLift technology, which ensured clear audio transmission across both ends of the room, enabling participants to be heard equally well, no matter where they were seated.

### Fact Sheet

<b>Products Installed</b>	TeamConnect Ceiling 2
<b>Country</b>	USA
<b>Integrator</b>	JSC Systems